



AGENDA

GOLF COURSE SUBCOMMITTEE

MEETING DATE: February 3, 2021

MEETING TIME: 11:30 A.M.

MEETING PLACE: Virtual Meeting via Zoom Teleconferencing

DUE TO THE COVID-19 EMERGENCY, THIS MEETING WILL BE CONDUCTED VIA TELECONFERENCE PURSUANT TO THE GOVERNOR'S EXECUTIVE ORDER N 29-20

How Can Members of the Public Observe and Provide Public Comments?

Join via Zoom from a PC, Mac, iPad, iPhone, or Android device, or by phone. Please use this URL: <https://zoom.us/j/92785531399?pwd=WkNHS0xDREIZd2lZM3dYOHNKdEc5dz09>

If you do not wish for your name to appear on the screen, then use the drop-down menu and click on "rename" to rename yourself to be anonymous.

OR

Join by phone: 1-669-900-9128
Enter Meeting ID: **927 8553 1399**
Enter Passcode: **559798**

Your phone number is captured by the zoom software and is subject to the Public Records Act unless you first dial "67" before dialing the number as shown above to remain anonymous.

The time limit for comments is five (5) minutes per person. Before speaking to the Committee, please state: your name and residence or the organization you represent. Please respect the time limits.

Members of the Public may also provide comments electronically by sending an email to the following address, with a limit of 150 words and accepted up until 30 minutes prior to the meeting: losborne@elsegundo.org in the subject line please state the meeting date and item number. Depending on the volume of communications, the emails will be read to the Committee during public communications.

NOTE: Emails and documents submitted will be considered public documents and are subject to disclosure under the Public Records Act. and possibly posted to the City's website.

NOTE: Public Meetings can be recorded and are subject to disclosure under the Public Records Act and possibly posted to the City's website.

Additional Information: The Golf Course Subcommittee, with certain statutory exceptions, can only take action upon properly posted and listed agenda items. Unless otherwise noted in the Agenda, the public can only comment on City-related business that is within the subject matter jurisdiction of the Golf Course Subcommittee.

In compliance with the Americans with Disabilities Act, if you need assistance to participate in this meeting, please contact the City Clerk (310) 524-2305. Notification 48 hours before the meeting will enable the City to make reasonable arrangements to ensure accessibility to this meeting.

- A. CALL TO ORDER – Carol Pirsztuk**
- B. ROLL CALL**
- C. PUBLIC COMMUNICATIONS (5 Minute Limit)**
- D. APPROVAL OF MINUTES** of the Golf Course Subcommittee meeting of December 2, 2020. Recommendation: (1) Approval; (2) alternatively, discuss and take other action related to this item.
- E. REPORTS**
 - 1. Lane Donovan Golf Partners will review The Lakes financial statements for the periods of October 1, 2020 – December 31, 2020.
- F. NEW BUSINESS**
 - 1. Update on Top Golf
 - 2. Conclusion of Golf Course Subcommittee
- G. THE LAKES GENERAL MANAGER’S COMMENTS – Scott Morgan**
- H. CHIEF FINANCIAL OFFICER’S COMMENTS – Joseph Lillio**
- I. SUBCOMMITTEE MEMBER COMMENTS**
 - El Segundo Resident/El Segundo Ladies Golf Club Representative Sandy Cox
 - Recreation and Parks Commission Representative Mayor Drew Boyles
 - Councilmember Carol Pirsztuk
- J. PUBLIC COMMUNICATIONS**
- K. ADJOURNMENT**

POSTED:

Date: 01/29/2021

Time: 3:00 p.m.

By: L. Osborne



City of El Segundo
Golf Course Subcommittee Meeting
Meeting Minutes
December 2, 2020 11:30am
Virtual Meeting held via Zoom Teleconferencing

A. CALL TO ORDER – Carol Pirsztuk

B. ROLL CALL

Present: Councilmember Carol Pirsztuk, Lee Davis,
Absent: Mayor Drew Boyles, Sandy Cox

Also Present:

Lane Donovan: Michael Donovan, Danny Lane, Scott Morgan
City Staff: Scott Mitnick, David Davis, Vicky Cao

C. PUBLIC COMMUNICATIONS (5 Minute Limit)

D. APPROVAL OF MINUTES of the Golf Course Subcommittee meeting of December 5, 2019. MOTIONED by Lee Davis and SECONDED to approve the minutes from the December 4, 2019 meeting. MOTION PASSED 2 – 0.

E. REPORTS

1. Michael Donovan reviewed The Lakes financial statement.

F. NEW BUSINESS

1. Update on Top Golf – Scott Mitnick gave an update on Top Golf. Top Golf is working on wrapping up their lease. Construction estimated to start in the Spring (Feb/March), and will take a year to complete.
2. Update on Golf Course Subcommittee - none
3. Discussion on whether to recommend to dissolve or retain the Golf Course Subcommittee – Carol Pirsztuk recommended to move this discussion to Spring. All agreed.

G. THE LAKES GENERAL MANAGER’S COMMENTS – Scott Morgan gave an update on how mask enforcement is handled at The Lakes, and has been successful. County is happy with the signage at the golf course.

H. FINANCE DIRECTOR’S COMMENTS – Finance Manager David Davis mentioned that the City hasn’t been charging the general administrative charges, equipment replacement charges, and the insurance was reduced. That is what contributed to the profit.

I. SUBCOMMITTEE MEMBER COMMENTS

Recreation and Parks Commission Representative – Lee Davis said it is nice to see the new sand in the bunkers. It makes the bunkers more playable.

Councilmember Carol Pirsztuk expressed that she wants to make sure that information regarding Top Golf is transparent.

J. PUBLIC COMMUNICATIONS

K. ADJOURNMENT

The meeting was adjourned at 11:56am.

NEXT MEETING: The first Wednesday of every other month, February 3, 2021 at 11:30 am, virtual meeting via Zoom Teleconferencing.

DRAFT

The Lakes at El Segundo Golf Course
Operating Income Statement
Three Months Ended 12/31/20
Fiscal Year 2020/2021

<u>Consolidated</u>	Three Months Ended 12/31/20				<u>FYE</u>
	<u>Current Month</u>	<u>Last Year</u>	<u>Current Year</u>	<u>Last Year</u>	
Revenue	165,123	83,639	532,501	296,996	235,505
Cost of Sales	1,194	8,899	4,658	32,195	(27,537)
Gross Profit	163,929	74,739	527,843	264,801	263,042
Operating Expenses	94,867	88,713	286,839	315,541	(28,702)
Other Charges	5,043	31,312	15,129	42,909	(27,780)
Net Operating Income (Loss)	64,019	(45,286)	225,875	(93,648)	319,524
<u>Driving Range</u>					
Revenue	\$ 76,442	\$ 25,760	\$ 233,974	\$ 103,199	\$ 130,775
Operating Expenses	15,554	6,574	53,985	45,088	8,897
Net Operating Income (Loss)	\$ 60,888	\$ 19,186	\$ 179,989	\$ 58,111	\$ 121,878
<u>Golf Course</u>					
Revenue	\$ 86,861	\$ 38,371	\$ 282,110	\$ 122,144	\$ 159,966
Operating Expenses	35,853	18,446	105,101	77,935	27,166
Net Operating Income (Loss)	\$ 51,008	\$ 19,925	\$ 177,009	\$ 44,209	\$ 132,800
<u>Food and Beverage</u>					
Revenue	\$ 157	\$ 11,257	\$ 2,495	\$ 50,127	\$ (47,632)
Beverage Lease	91	281	639	1,019	(380)
Cost of Sales	86	4,615	981	22,067	(21,086)
Gross Profit	162	6,923	2,153	29,079	(26,926)
Operating Expenses	-	19,350	-	62,453	(62,453)
Net Operating Income (Loss)	\$ 162	\$ (12,427)	\$ 2,153	\$ (33,373)	\$ 35,527
<u>Pro Shop</u>					
Revenue	\$ 1,572	\$ 4,970	\$ 4,883	\$ 11,996	\$ (7,113)
Cost of Sales	1,108	4,284	3,677	10,128	(6,451)
Gross Profit	464	685	1,206	1,869	(662)
Operating Expenses	9,337	13,349	30,785	39,858	(9,073)
Net Operating Income (Loss)	\$ (8,873)	\$ (12,663)	\$ (29,578)	\$ (37,989)	\$ 8,411
<u>General and Administrative</u>					
Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
Operating Expenses	34,123	28,190	96,968	87,403	9,565
Net Operating Income (Loss)	\$ (34,123)	\$ (28,190)	\$ (96,968)	\$ (87,403)	\$ (9,565)
<u>Lessons</u>					
Revenue	\$ -	\$ 3,000	\$ 8,400	\$ 8,510	\$ (110)
Cost of Sales	-	-	-	-	-
Gross Profit	-	3,000	8,400	8,510	(110)
Operating Expenses	-	2,804	-	2,804	(2,804)
Net Operating Income (Loss)	\$ -	\$ 196	\$ 8,400	\$ 5,706	\$ 2,694

The Lakes at El Segundo Golf Course
Financial Summary Including Other Charges
Three Months Ended 12/31/20

Consolidated			Three Months Ended 12/31/20		FYE
	Current Month	Last Year	Current Year	Last Year	Variance
Other Charges					
Computer Refresh Program (Recurring JE)	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment Replacement Charges (Recurring JE)	-	-	-	-	\$ -
Insurance & Bonds (Recurring JE)	5,043	748	15,129	2,245	\$ 12,884
General Administrative Charges (Recurring JE)	-	5,050	-	15,151	\$ (15,151)
Professional/Technical (Lane Donovan Golf Partners Inv)	-	-	-	-	\$ -
Legal Counsel (AP, Invoices)	-	-	-	-	\$ -
Right of Way Lease (AP, Invoices)	-	25,514	-	25,514	\$ (25,514)
Total Other Charges	\$ 5,043	\$ 31,312	15,129	42,909	\$ (27,780)

	Three Months	One Month
	Ended 12/31/20	ended 10/31/19
Net Operating Income (Loss)		
Driving Range	\$ 179,989	\$ 58,111
Golf Course	177,009	44,209
Restaurant	2,153	(33,373)
Pro Shop	(29,578)	(37,989)
General and Administrative	(96,968)	(87,403)
Lessons	8,400	5,706
Net Operating Income (Loss)	241,004	(50,739)
Other Charges	15,129	42,909
Net Income (Loss)	\$ 225,875	\$ (93,648)